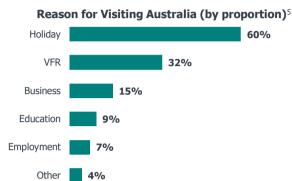
## Italy Market Snapshot

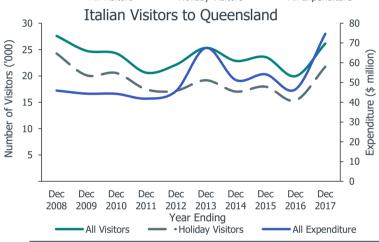


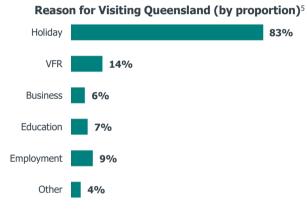
## Year ending Dec 2017

|                         | Italian Visitors |                |       |                   |               | Italian Expenditure     |               |       |            |  |
|-------------------------|------------------|----------------|-------|-------------------|---------------|-------------------------|---------------|-------|------------|--|
| To Australia            | Visitors         | Year Chg%      | Share | ALoS <sup>1</sup> | Year Chg#     | \$ million <sup>2</sup> | Year Chg%     | Share | \$/Visitor |  |
| <b>Total Visitors</b>   | 71,000           | ▲ 0.9%         | 1%    | 71.7              | ▲ 10.1        | \$354.0                 | <b>▲</b> 9.3% | 1%    | \$4,933.3  |  |
| <b>Holiday Visitors</b> | 42,000           | ▼ -2.4%        | 1%    | 70.7              | <b>▲</b> 19.8 |                         |               |       |            |  |
| To Queensland           | Visitors         | Year Chg%      | Share | ALoS <sup>1</sup> | Year Chg#     | \$ million <sup>2</sup> | Year Chg%     | Share | \$/Visitor |  |
| <b>Total Visitors</b>   | 26,000           | <b>▲</b> 31.1% | 1%    | 48.5              | <b>▲</b> 13.3 | \$74.6                  | ▲ 60.4%       | 1%    | \$2,854.8  |  |
| Holiday Visitors        | 22,000           | <b>▲</b> 41.6% | 1%    | 41.3              | <b>▲</b> 14.8 |                         |               |       |            |  |









| Year ending Dec 2017    |       | Age   |       |     | Gender |     |      |        | Traveling with |         |  |
|-------------------------|-------|-------|-------|-----|--------|-----|------|--------|----------------|---------|--|
| To Australia            | 15-29 | 30-49 | 50-69 | 70+ | М      | F   | Solo | Couple | Family         | Friends |  |
| Total Visitors          | 41%   | 36%   | 21%   | 2%  | 55%    | 45% | 60%  | 21%    | 6%             | 8%      |  |
| <b>Holiday Visitors</b> | 50%   | 34%   | 15%   | 0%  | 48%    | 52% | 51%  | 29%    | 7%             | 11%     |  |
| To Queensland           | 15-29 | 30-49 | 50-69 | 70+ | М      | F   | Solo | Couple | Family         | Friends |  |
| Total Visitors          | 45%   | 41%   | 13%   | 2%  | 49%    | 51% | 51%  | 31%    | 7%             | 11%     |  |
| <b>Holiday Visitors</b> | 52%   | 37%   | 12%   | 0%  | 42%    | 58% | 47%  | 34%    | 6%             | 14%     |  |

| Year ending Dec 2017    | ,         | Number of Previous Visits to Australia |    |    |       |        |     |      |  |
|-------------------------|-----------|--|----|----|-------|--------|-----|------|--|
| To Australia            | 0 (First) | 1                                      | 2  | 3  | 4 - 7 | 8 - 20 | 21+ | Tour |  |
| <b>Total Visitors</b>   | 59%       | 18%                                    | 5% | 3% | 8%    | 6%     | 1%  | 13%  |  |
| <b>Holiday Visitors</b> | 74%       | 16%                                    | 4% | 2% | 2%    | 3%     | 0%  | 20%  |  |
| To Queensland           | 0 (First) | 1                                      | 2  | 3  | 4 - 7 | 8 - 20 | 21+ |      |  |
| <b>Total Visitors</b>   | 74%       | 14%                                    | 2% | 2% | 2%    | 5%     | 1%  | 23%  |  |
| Holiday Visitors        | 82%       | 13%                                    | 2% | 1% | 0%    | 3%     | 0%  | 27%  |  |

Research Updates
To receive an email alert whenever new tourism figures are released, please click here.

- ALoS Average length of stay.
   Expenditure data is sourced from Tourism Research Australia and is inclusive of package expenditure.
- 3. Non-core Countries not included by TRA in individual analysis are grouped by continent or region.

  4. Tourism Research Australia Forecasting.
- 5. Due to visitors having more that one main reason for travel, proprtions

equal to more than 100%.

Note: Unless specified, all data is from Tourism Research Australia, International Visitor Survey

TRA Forecast for Visitors to Australia from Europe (non-core)3 800 Forecast Visitors ('000)4 700 600 500 400 300 200 100 2016-17 2017-18 2018-19 2019-20 2020-21 2021-22 2022-23 2023-24 2024-25 Financial Year