

# Domestic Tourism Snapshot

Year ending June 2018

## Domestic overnight visitors within Australia

	Visitors	Annual change <sup>1</sup>	Avg stay <sup>2</sup>	Annual # change
<b>Total Australia<sup>3</sup></b>	<b>100,269,000</b>	<b>7.0%</b>	<b>3.6</b>	<b>0.0</b>
Holiday	40,551,000	7.4%	3.9	0.0
VFR <sup>4</sup>	33,769,000	5.1%	3.2	0.0
Business	22,036,000	10.8%	3.4	0.1

<b>Intrastate</b>	<b>69,084,000</b>	<b>5.7%</b>	<b>3.0</b>	<b>0.1</b>
Holiday	29,672,000	7.8%	3.1	-0.1
VFR	23,521,000	4.3%	2.5	0.1
Business	12,028,000	5.7%	3.4	0.3

<b>Interstate</b>	<b>33,023,000</b>	<b>9.2%</b>	<b>4.7</b>	<b>-0.2</b>
Holiday	11,740,000	6.4%	5.5	0.0
VFR	10,554,000	6.3%	4.8	-0.2
Business	10,216,000	17.1%	3.2	-0.1



## Domestic trips surpass 100 million

Australians took a record 100.3m domestic overnight trips in the year ending June 2018, representing 7.0% growth year on year. All states except the NT and ACT saw record high levels of domestic visitation.

Subsequently overnight expenditure reached a record high of \$67.5bn, up by 7.9% year on year. QLD, VIC and NSW saw record levels of expenditure and grew above the Australian average, reaching \$17.0bn (+10.3%), \$14.0bn (+8.0%) and \$19.8bn (+15.2%) respectively.

## Australia's business sector continues to shine

Business travel continued to see strong growth, with double digit increases in both trips and expenditure. Business trips grew 10.8% to a record 22.0m, with expenditure up 11.8% to a record \$12.0bn. This growth reflects the strengthening of the domestic economy, seen in positive business and consumer confidence levels and growth in business investment (source: BIS Oxford Economics)

Holiday and visiting friends and relatives (VFR) travel also reached record high levels in the year ending June 2018. Holiday visitation grew 7.4% to a record 40.6m visitors, who spent a record \$28.7bn, up 6.5% year on year.

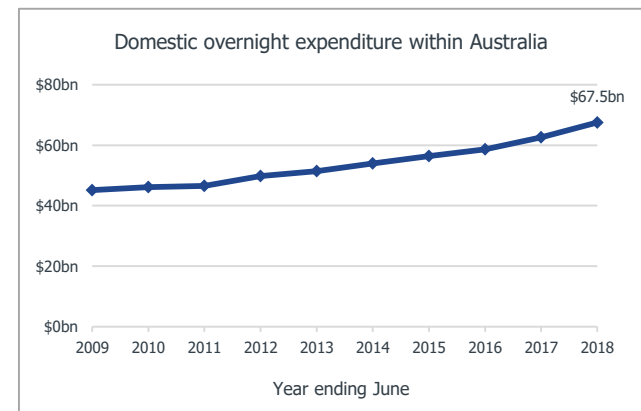
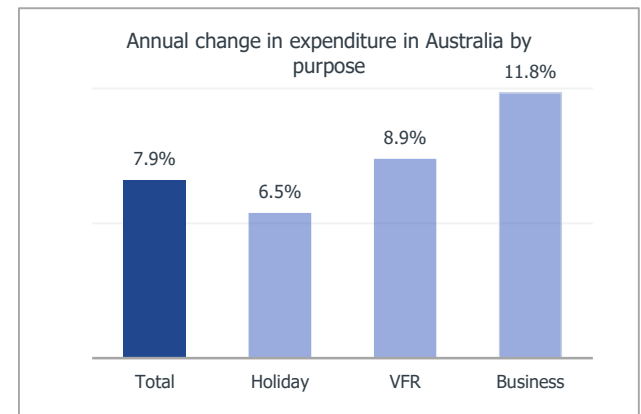
Travel to VFR grew 5.1% to a record 33.8m visitors. These visitors spent 4.0% more per night, with overnight expenditure up 8.9% to a record \$10.8bn.

## Intrastate vs. interstate

Australians took more trips both interstate and intrastate for all purposes of travel in the year ending June 2018. Interstate trips grew at a faster rate than intrastate trips (+9.2% vs. +5.7%), driven by strong growth in interstate business travel (up 17.1%). For the intrastate market, Australians holidaying in their home state (+7.8%) grew at a faster rate than intrastate VFR or business trips.

## Domestic overnight visitor expenditure in Australia

	Expenditure	Annual change <sup>1</sup>
<b>Total Australia<sup>5</sup></b>	<b>\$67,512.4m</b>	<b>7.9%</b>
Holiday <sup>6</sup>	\$28,702.3m	6.5%
VFR <sup>6</sup>	\$10,777.3m	8.9%
Business <sup>6</sup>	\$11,979.3m	11.8%



# Domestic Tourism Snapshot

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## Domestic overnight visitors in Queensland

	Visitors	Annual change	Avg stay	Annual # change
<b>Total Queensland</b>	<b>22,457,000</b>	<b>4.7%</b>	<b>4.0</b>	<b>0.1</b>
Holiday	8,895,000	7.3%	4.5	0.0
VFR	7,403,000	-0.1%	3.4	-0.1
Business	5,066,000	6.0%	3.9	0.7

<b>Intrastate</b>	<b>15,737,000</b>	<b>4.6%</b>	<b>3.3</b>	<b>0.2</b>
Holiday	6,097,000	9.5%	3.3	-0.1
VFR	5,290,000	-1.2%	2.7	0.0
Business	3,397,000	4.0%	4.1	0.7

<b>Interstate</b>	<b>6,720,000</b>	<b>4.9%</b>	<b>5.7</b>	<b>0.0</b>
Holiday	2,799,000	2.8%	7.1	0.3
VFR	2,113,000	2.6%	5.2	-0.5
Business	1,669,000	10.5%	3.5	0.7

### Queensland continues to see record performance

Queensland continued its record streak, setting its eleventh straight year-ending-quarter expenditure record, with domestic overnight expenditure reaching \$17.0bn, up 10.3% year on year. This places the state's growth above the national average of 7.9%.

Queensland welcomed 22.5m visitors, up by 4.7% in the year ending June 2018. These visitors stayed in the state for a record 90.3m nights, that's 7.9% more nights than the same period a year ago.

### Holiday and business travel drive growth

Growth in holiday and business travel continue to drive Queensland's record performance. Holiday visitation and expenditure in the state were at record highs, with 7.3% growth to 8.9m holidaymakers who spent \$7.7bn in Queensland, up by 11.1%. This growth was mainly driven by Queenslanders holidaying in their home state, which grew 9.5% to 6.1m trips.

Business travel grew 6.0% to 5.1m visitors, accounting for a record \$2.8bn in overnight expenditure. These business visitors increased their average length of stay by 0.7 of a night year on year, boosting nights to a record 19.7m, up by 28.4% in the year ending June 2018.

Meanwhile, VFR travel was stable year on year (-0.1%) at 7.4m visitors and VFR nights declined by 2.7% to 25.1m. However, these visitors spent more per night which drove VFR expenditure up 7.5% to a record \$2.5bn.

### Regional highs

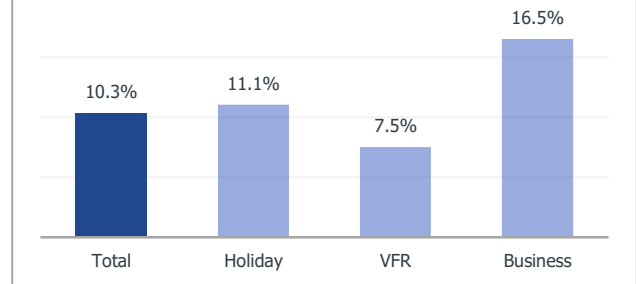
Five of Queensland's tourism regions reached record high levels of visitor expenditure in the year ending June 2018. Brisbane reached a record \$4.4bn, Tropical North Queensland reached a record \$2.3bn, Sunshine Coast reached a record \$2.2bn, Southern Great Barrier Reef (SGBR) reached a record \$1.1bn and Southern Queensland Country (SQC) reached a record \$793.8m.

These record spends were accompanied by record high levels of visitation in four regions. Tropical North Queensland welcomed a record 2.0m visitors, SGBR and SQC both welcomed a record 2.1m visitors and Fraser Coast welcomed a record 740,000 visitors.

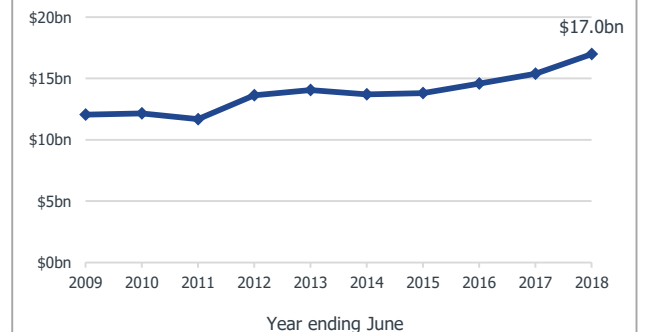
## Domestic overnight visitor expenditure in Queensland

	Expenditure	Annual change
<b>Total Queensland<sup>5</sup></b>	<b>\$16,981.1m</b>	<b>10.3%</b>
Holiday <sup>6</sup>	\$7,742.2m	11.1%
VFR <sup>6</sup>	\$2,507.6m	7.5%
Business <sup>6</sup>	\$2,798.3m	16.5%

Annual change in expenditure in Queensland by purpose



Domestic overnight expenditure in Queensland



# Domestic Tourism Snapshot

Year ending June 2018



## Domestic visitors by region

	Visitors	Annual change	Holiday visitors	Annual change
<b>Total Queensland</b>	<b>22,457,000</b>	<b>4.7%</b>	<b>8,895,000</b>	<b>7.3%</b>
Brisbane	7,118,000	4.5%	2,085,000	20.9%
Gold Coast	3,492,000	-1.2%	1,850,000	-5.9%
Sunshine Coast	3,401,000	-0.7%	1,915,000	4.2%
SQC <sup>7</sup>	2,066,000	10.1%	631,000	15.4%
SGBR <sup>8</sup>	2,066,000	11.8%	719,000	4.7%
Townsville	1,133,000	3.4%	375,000	3.5%
TNQ <sup>9</sup>	2,041,000	13.0%	1,067,000	17.6%

	Visitors	3-yr trend <sup>10</sup>	Holiday visitors	3-yr trend
Fraser Coast	740,000	8.1%	409,000	10.0%
Mackay	898,000	1.4%	169,000	-2.1%
Outback	884,000	3.8%	313,000	11.2%
Whitsundays	551,000	9.0%	335,000	7.5%

## Expenditure in Queensland regions

	Expenditure	Annual change	Share	Spend per visitor
<b>Total Queensland</b>	<b>\$16,981.1m</b>	<b>10.3%</b>	<b>100%</b>	<b>\$756</b>
Brisbane	\$4,435.0m	11.4%	26.1%	\$623
Gold Coast	\$3,082.4m	3.9%	18.2%	\$883
Sunshine Coast	\$2,229.7m	8.0%	13.1%	\$656
SQC	\$793.8m	11.2%	4.7%	\$384
SGBR	\$1,121.5m	8.5%	6.6%	\$543
Townsville	\$766.6m	1.5%	4.5%	\$676
TNQ	\$2,339.7m	25.1%	13.8%	\$1,147

	Expenditure	3-yr trend	Share	Spend per visitor
Fraser Coast	\$419.0m	15.1%	2.5%	\$566
Mackay	\$415.8m	1.1%	2.4%	\$463
Outback	\$640.5m	14.9%	3.8%	\$725
Whitsundays	\$554.6m	6.9%	3.3%	\$1,006

\* STR Global surveys Queensland accommodation establishments with 10 or more rooms. STR Global's North Queensland region includes Cairns, Port Douglas and Palm Cove.

## Brisbane

The Brisbane region continued to see strong growth in domestic overnight visitor expenditure, reaching a record \$4.4bn up by 11.4% year on year. This was driven by an increase in visitor spend per night (up 4.8%) and a slight increase in average length of stay (up by 0.1 of a night). Overall, domestic visitation grew 4.5% to 7.1 million. Visitation was boosted by a strong holiday market which saw 20.9% growth to a record 2.1m visitors. Business travel was stable year on year (-0.1%) at 1.8m visitors. Business travellers to the region tended to stay longer (average length of stay up 0.5 nights) which drove business nights up by 24.7% to a record 4.7 million. This growth was driven by the interstate market, with visitation up 10.3% to 1.1 million. Meanwhile, VFR travel declined slightly by 1.7% to 2.7 million visitors. The region hosted several high-profile events in the second half of 2017, along with a number of Commonwealth Games events in early 2018, which may be linked to its strong performance. The high demand and high commercial accommodation rates during these events are likely to have contributed to the strong growth of Brisbane overnight visitor expenditure (up 11.4%) (Source: STR\*).

## Gold Coast

Domestic overnight expenditure in the Gold Coast region grew 3.9% to \$3.1bn in the year ending June 2018. The region welcomed 3.5m visitors, slightly fewer (down 1.2%) than a year ago. Business travel to the region grew strongly as visitor numbers rose 23.8% to 450,000 and business nights were up 31.0% to 1.4m. This increase was primarily driven by interstate business visitors and may be related to preparations for the Gold Coast 2018 Commonwealth Games, as well as travel during the games in April. However, the strong business growth was offset by declines in holiday and VFR travel, down by 5.9% and 2.7% respectively.

## Tropical North Queensland (TNQ)

TNQ welcomed a record 2.0 million domestic overnight visitors in the year ending June 2018, representing growth of 13.0%. These visitors spent a record \$2.3bn in the region (up 25.1%). The region's strong expenditure performance was the result of visitation growth combined with a 9.9% increase in spend per night. The growth in spend per night may be partly related to higher commercial accommodation rates, with the average daily rate in the region up by 4.7% year on year (source: STR\*). Holidaymakers were the key driver of visitation growth, up 17.6% year on year to 1.1m visitors. Business and VFR travel to the region also grew, up 6.5% and 3.6% respectively.

## Sunshine Coast

Domestic overnight expenditure in the Sunshine Coast region grew by 8.0% to a record \$2.2bn in the year ending June 2018. Overall visitor numbers were stable year on year at 3.4 million (-0.7%). The region saw 4.2% growth in holiday travel, welcoming 1.9m visitors, however, VFR and Business travel declined year on year (-5.4% and -1.3% respectively). Overall, the intrastate market grew 3.9% year on year to 2.6 million visitors, driven by growth in holiday travel (up 11.2%). The intrastate market accounts for 77% of domestic overnight visitors to the Sunshine Coast. The smaller interstate market declined 13.6% year on year to 780,000 visitors. The region's record overnight visitor expenditure was driven by 11.2% growth in visitor spend per night, partly related to higher commercial accommodation rates, with the average daily rate in the region up by 4.2% year on year (source: STR\*).

## Whitsundays

The Whitsundays region was the most impacted when Tropical Cyclone Debbie hit in late March 2017. Over a year after the event, we see that visitation has surpassed levels seen prior to the cyclone. Expenditure in the region grew 6.9% to \$554.6 million in the three years ending June 2018 while domestic overnight visitation grew 9.0% to 551,000 visitors over the same period. Holiday visitation grew 7.5% to 335,000, however, holiday nights were down 5.1% due to visitors shortening their average length of stay in the region to 3.9 nights (down 11.9%). Intrastate visitation grew by 17.2% to 372,000 while interstate visitation declined 1.3% to 179,000 visitors, driven by fewer interstate holiday visitors in the three years ending June 2018. Intrastate holiday travel, on the other hand, recorded strong growth (up 23.7% over the same period).

## Intrastate visitation

	Visitors	Annual change
<b>Total intrastate</b>	<b>15,737,000</b>	<b>4.6%</b>
Brisbane	4,201,000	3.4%
Gold Coast	1,641,000	-7.9%
Sunshine Coast	2,621,000	3.9%
SQC	1,671,000	10.3%
SGBR	1,781,000	9.5%
Townsville	905,000	3.1%
TNQ	1,300,000	7.8%

	Visitors	3-yr trend
Fraser Coast	578,000	10.2%
Mackay	773,000	2.9%
Outback	683,000	3.2%
Whitsundays	372,000	17.2%

## Interstate visitation

	Visitors	Annual change
<b>Total interstate</b>	<b>6,720,000</b>	<b>4.9%</b>
Brisbane	2,917,000	6.0%
Gold Coast	1,851,000	5.6%
Sunshine Coast	780,000	-13.6%
SQC	394,000	9.3%
SGBR	285,000	28.5%
Townsville	228,000	4.6%
TNQ	741,000	23.6%

	Visitors	3-yr trend
Fraser Coast	162,000	1.2%
Mackay	124,000	-7.5%
Outback	201,000	6.0%
Whitsundays	179,000	-1.3%



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Year ending June 2018



## Domestic visitors by region

	Visitors	Annual change	Holiday visitors	Annual change
<b>Total Queensland</b>	<b>22,457,000</b>	<b>4.7%</b>	<b>8,895,000</b>	<b>7.3%</b>
Brisbane	7,118,000	4.5%	2,085,000	20.9%
Gold Coast	3,492,000	-1.2%	1,850,000	-5.9%
Sunshine Coast	3,401,000	-0.7%	1,915,000	4.2%
SQC <sup>7</sup>	2,066,000	10.1%	631,000	15.4%
SGBR <sup>8</sup>	2,066,000	11.8%	719,000	4.7%
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TNQ <sup>9</sup>	2,041,000	13.0%	1,067,000	17.6%

	Visitors	3-yr trend <sup>10</sup>	Holiday visitors	3-yr trend
Fraser Coast	740,000	8.1%	409,000	10.0%
Mackay	898,000	1.4%	169,000	-2.1%
Outback	884,000	3.8%	313,000	11.2%
Whitsundays	551,000	9.0%	335,000	7.5%

## Expenditure in Queensland regions

	Expenditure	Annual change	Share	Spend per visitor
<b>Total Queensland</b>	<b>\$16,981.1m</b>	<b>10.3%</b>	<b>100%</b>	<b>\$756</b>
Brisbane	\$4,435.0m	11.4%	26.1%	\$623
Gold Coast	\$3,082.4m	3.9%	18.2%	\$883
Sunshine Coast	\$2,229.7m	8.0%	13.1%	\$656
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	Expenditure	3-yr trend	Share	Spend per visitor
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Mackay	\$415.8m	1.1%	2.4%	\$463
Outback	\$640.5m	14.9%	3.8%	\$725
Whitsundays	\$554.6m	6.9%	3.3%	\$1,006

## Fraser Coast

The Fraser Coast region welcomed a record 740,000 domestic overnight visitors in the year ending June 2018. Over the three years ending June 2018, visitor numbers grew 8.1% with expenditure growing 15.1% over the same period to \$419.0m. The holiday market was the primary driver of growth, up by 10.0% to 409,000 over the three-year period. The VFR market also grew, up 5.0% to 238,000. Strong growth was seen from both the intrastate and interstate markets. Intrastate visitation accounted for over three quarters (78%) of visitation in the region and grew by 10.2% while the interstate market grew by 1.2%.

## Townsville

Domestic overnight visitation to the Townsville region grew 3.4% to 1.1m in the year ending June 2018. At the same time, expenditure grew 1.5% to \$766.6m and nights grew 5.9% to 3.9m. All purposes of travel saw growth, with business trips recording the strongest growth, up 12.8% to 358,000. Business travellers increased their average length of stay by 0.3 of a night resulting in 23.4% growth in business nights in the region. Holiday and VFR visitation both grew, by 3.5% and by 8.6% respectively. The intrastate market accounts for 80% of domestic visitors to the region, and grew 3.1% to 905,000 visitors. The interstate market grew 4.6% to 228,000 visitors.

## Southern Great Barrier Reef (SGBR)

The SGBR region continued to see record visitation and expenditure, welcoming a record 2.1m visitors, up by 11.8% in the year ending June 2018. These visitors spent a record \$1.1bn in the region, up 8.5% year on year. The biggest source of growth was the business market, which grew by 42.1% to 609,000 visitors. This may be related to the strong growth in business trips nationally, as well as workers coming to the region to help with the recovery from Tropical Cyclone Debbie, which hit in March 2017. Holiday travel also grew, up 4.7% to 719,000 visitors, while VFR travel was stable (-0.6%) at 567,000 visitors. Visitation growth was seen in both the intrastate and interstate markets. Intrastate visitation grew 9.5% to 1.8m and interstate visitation grew by 28.5% to 285,000. While visitor expenditure reached a record high, it grew slightly slower than visitation and nights due to a 2.0% decrease in visitors' average spend per night, to \$145.

## Southern Queensland Country (SQC)

The SQC region saw a record 2.1m domestic overnight visitors in the year ending June 2018. These visitors spent a record \$793.8m in the region, up 11.2% year on year. Visitation growth was primarily driven by the holiday and business markets, with holiday visitation up 15.4% to 631,000, and business visitors up 13.6% to 483,000. VFR visitation also grew, up 2.7% to 785,000. The intrastate market grew by 10.3% to 1.7 million visitors led by the business sector which grew by 17.4% to 406,000, while intrastate holiday travel recorded growth of 12.0% to 484,000. The interstate market grew by 9.3% to 394,000, driven by interstate holiday visitors which were up by 28.0% to 147,000.

## Mackay

In the three years ending June 2018, domestic visitation to Mackay increased 1.4% to 898,000 visitors. These visitors stayed in the region for a record 4.2 million nights, up by 10.9%. Over the same period, expenditure grew 1.1% to \$415.8 million. Business travel grew 2.2% to 459,000, with business travel accounting for just over half (51%) of domestic visitors to the region. Meanwhile, VFR travel grew 1.8% over the period, while holiday visitation declined slightly by 2.1%. Visitation growth in the three years ending June 2018 came primarily from the intrastate market, up by 2.9%, while the interstate market declined by 7.5% over the three years.

## Outback

Domestic overnight visitation to the Outback region grew by 3.8% to 884,000 in the three years ending June 2018. Average length of stay in the region grew by 8.2% boosting total domestic nights in the region, up 12.7% to a record 4.7m. This growth in length of stay helped to deliver expenditure growth of 14.9% to \$640.5m over the same period. Holiday visitation to the region grew 11.2% to 313,000 over the three years ending June 2018. These holiday visitors spent a record 1.6m nights in the region (up 12.2%). Business travel also saw growth, up 7.4% to 391,000. The intrastate market remained the largest source market, accounting for 77% of domestic trips to the region, generating 683,000 visitors, up 3.2% in the three years ending June 2018. Interstate visitors increased by 6.0% over the same period to reach 201,000.

## Intrastate visitation

	Visitors	Annual change
<b>Total intrastate</b>	<b>15,737,000</b>	<b>4.6%</b>
Brisbane	4,201,000	3.4%
Gold Coast	1,641,000	-7.9%
Sunshine Coast	2,621,000	3.9%
SQC	1,671,000	10.3%
SGBR	1,781,000	9.5%
Townsville	905,000	3.1%
TNQ	1,300,000	7.8%

	Visitors	3-yr trend
Fraser Coast	578,000	10.2%
Mackay	773,000	2.9%
Outback	683,000	3.2%
Whitsundays	372,000	17.2%

## Interstate visitation

	Visitors	Annual change
<b>Total interstate</b>	<b>6,720,000</b>	<b>4.9%</b>
Brisbane	2,917,000	6.0%
Gold Coast	1,851,000	5.6%
Sunshine Coast	780,000	-13.6%
SQC	394,000	9.3%
SGBR	285,000	28.5%
Townsville	228,000	4.6%
TNQ	741,000	23.6%

	Visitors	3-yr trend
Fraser Coast	162,000	1.2%
Mackay	124,000	-7.5%
Outback	201,000	6.0%
Whitsundays	179,000	-1.3%

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## State expenditure comparison

	Expenditure	Annual change	Share of expenditure	Spend per visitor
<b>Total Australia</b>	<b>\$67,512.4m</b>	<b>7.9%</b>	<b>100%</b>	<b>\$673</b>
Queensland	\$16,981.1m	10.3%	25.2%	\$756
New South Wales	\$19,831.3m	15.2%	29.4%	\$602
Victoria	\$13,976.1m	8.0%	20.7%	\$567
Other States	\$14,382.3m	-1.8%	21.3%	\$690

## State visitation comparison

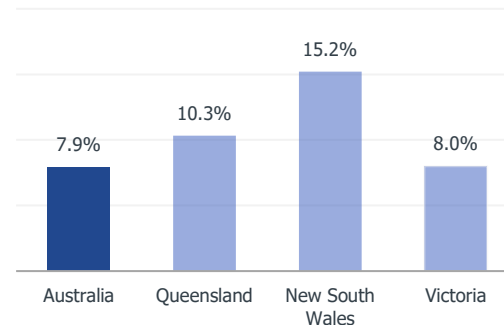
	Visitors	Annual Change	Avg stay	Annual # change
<b>Total Australia</b>	<b>100,269,000</b>	<b>7.0%</b>	<b>3.6</b>	<b>0.0</b>
Queensland	22,457,000	4.7%	4.0	0.1
New South Wales	32,924,000	9.3%	3.1	-0.1
Victoria	24,661,000	6.4%	2.9	0.0
Other States	23,314,000	5.0%	4.1	0.1

<b>Total holiday</b>	<b>40,551,000</b>	<b>7.4%</b>	<b>3.9</b>	<b>0.0</b>
Queensland	8,895,000	7.3%	4.5	0.0
New South Wales	13,223,000	11.4%	3.4	-0.1
Victoria	10,600,000	4.6%	3.0	0.0
Other States	9,242,000	4.6%	4.2	0.0

<b>Total VFR</b>	<b>33,769,000</b>	<b>5.1%</b>	<b>3.2</b>	<b>0.0</b>
Queensland	7,403,000	-0.1%	3.4	-0.1
New South Wales	11,238,000	3.6%	3.1	0.0
Victoria	8,647,000	9.3%	2.8	0.0
Other States	7,043,000	7.6%	3.6	0.1

<b>Total business</b>	<b>22,036,000</b>	<b>10.8%</b>	<b>3.4</b>	<b>0.1</b>
Queensland	5,066,000	6.0%	3.9	0.7
New South Wales	7,005,000	20.2%	2.6	-0.1
Victoria	4,440,000	9.3%	2.4	0.1
Other States	5,930,000	4.0%	4.3	0.1

Annual change in visitor expenditure by state



Data Source:

The information included in this report refers to overnight visitor data extracted from the National Visitor Survey (NVS), managed by Tourism Research Australia (TRA) a federally-funded body based in Canberra. Approximately 120,000 Australian residents aged 15+ are surveyed annually using a telephone interview. The statistics included in this report depict rolling annual data and are updated each quarter. The use of rolling annual data removes seasonality from the data allowing the measurement of real growth and decline.

For this publication, data has been adjusted to conform to Tourism and Events Queensland's (TEQ) tourism region definitions.

In 2014, TRA moved to a new methodology for the NVS that included mobile phone interviewing as part of a dual frame overlap survey. This initiative was part of TRA's continuous improvement program. The inclusion of mobile phone users ultimately delivers greater domestic tourism data accuracy as it better reflects the Australian resident population and phone ownership.

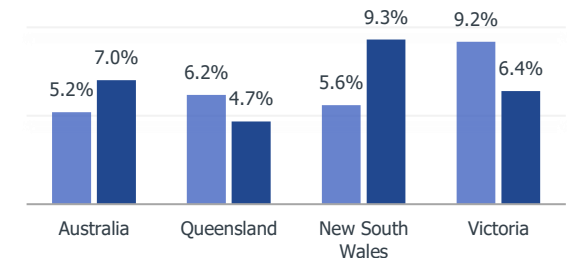
Please visit [tra.gov.au](http://tra.gov.au) for more information on the methodology, back-casting process and impact on results.

Disclaimer:

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State visitation growth comparison, year ending June

■ 2017 ■ 2018



Notes:

1. Annual change refers to the percentage change between the year covered by this snapshot compared to the year prior.
2. Avg stay = Average length of stay.
3. Total includes visitors classified as 'Other' purpose. Total Australia includes visitors classified as 'Other/transit' i.e. not allocated to a state/territory.
4. VFR = Visiting friends or relatives.
5. Expenditure including airfares and long distance transport costs.
6. Expenditure excluding airfares and long distance transport costs.
7. SQC = Southern Queensland Country. Region is inclusive of the Toowoomba, South Burnett, Southern Downs and Western Downs regions.
8. SGBR = Southern Great Barrier Reef. Region is inclusive of Capricorn, Gladstone and Bundaberg.
9. TNQ = Tropical North Queensland.
10. Trend change refers to the percentage change between the three years to this year ended, compared to the three years to the prior year ending.

n/p = Not publishable

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